

Introduction of the Chartered Institute of Procurement & Supply (CIPS) Green Finance Skills Trade Mission - Vietnam

Jonathan Cheung FCIPS (Chartered)
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Introduction



Jonathan Cheung FCIPS (Chartered), CITP, MBCS, SMSCS, MSc

Hong Kong, United Kingdom, Singapore

- **40+ years** professional experience across **20 Countries**
- **Citibank**, Head of Strategic Sourcing & Procurement, Asia Pacific
- **General Manager, Asia**



About CIPS

- Established in 1932
- Global professional body for procurement and supply
- 80,000+ members across 180+ countries
- Sets global standards, drives ethical practice, and builds capability across sectors



AN INTRODUCTION TO CIPS

Who are CIPS?



Global Reach and Influence

CIPS has exclusive partnerships with the UNDP, IMF, World Bank, Bill & Melinda Gates Foundation and many others, delivering procurement best practice across the world.

AN INTRODUCTION TO CIPS

Where in the world are we?



CIPS Foundation
Our mission is to improve people's lives through better procurement and supply chains.
The CIPS Foundation aims to support communities across the globe. Through procurement and supply best practice, we seek to make a difference and improve the quality of lives.

Green finance is only as credible as the procurement systems, supplier data, and ESG assurance behind it

ESG Through the CIPS People–Process–Systems Model



Trends



Gaps



 ***Builds skills, process frameworks, and governance to embed sustainability into enforceable, auditable green finance systems***

Importance of the Certification Pathways

 **Corporate Certification**



 **Individual Certification**



 **Investors increasingly demand ESG-linked procurement practices, certification provides credibility and access to green capital**

Best Practices & Success Stories



Global
Standard
Linked
Frameworks

Learning
Approach

Supplier
Tools

Assurance

Delivery
Approach



Public Sector (UK)

-  Certified teams embed ESG awareness
-  Life cycle costing in procurement
-  Procurement Excellent benchmarking tools across agencies
-  Cost savings and compliance

Energy Sector (MENA)

-  Certified Leaders with Chartered Membership status
-  ESG criteria in supplier contracts
-  Corporate Procurement Excellence Certification
-  Stronger governance, better ESG reporting, access to green finance

Infrastructure Sector (ASEAN)

-  ESG-certified procurement teams
-  Monitor supplier sustainability compliance
-  ESG-aligned systems & tools with ASEAN's agenda
-  Efficiency gains, ESG credentials, attract investment

Embedding Green Finance Skills in Procurement

Train Professionals

Assess ESG-linked investments

Apply ESG

Life cycle costing, supplier selection

Collaborate

Government, enterprises, universities

Unlock Capital

Align procurement with ESG-linked investments

Collaboration Opportunities between CIPS and Vietnam

Foundation

Joint Micro-Credentials



Showcase

Joint Micro-Credentials



Pilots

Sector Focus



Energy, Infrastructure, Manufacturing & Financial Services

Scale

Train-the-Trainer Rollout



 ***CIPS stands ready to support Vietnam in building the procurement capability essential for credible, scalable green finance***

Thank you

Jonathan Cheung FCIPS (Chartered)
Email : jonathan.cheung@cips.org
Mobile: +65 96375295

LinkedIn:

